

BTS SAM/ Higher National Diploma HND in Support for Managerial Action



Activities	Skills blocks	Units
Activity area 1 - Optimization of Administrative Processes - Operational support to entity members - Management of responsible files - Continuous improvement of processes - Management of entity resources	Block #1 - Optimization of administrative processes - Carrying Out administrative actions in support of entity members - Carrying Out administrative actions as a file manager - Contributing to the sustainability of processes - Rationalizing the use of entity resources	UNITU4 Optimization ofadministrative processes
Activity area 2 - Project Management - Project preparation - Implementation of informational monitoring related to the project - Project management - Project closure	Block #2 - Project management - Formalizing the project framework - Carrying Out information monitoring - Monitoring and controlling the project - Evaluating the project	UNITU5 Project Management
- Support for professional development - Contribution to improving quality of work life - Collaboration in social relations - Participation in social performance	Block #3 - Collaboration in human resources management - Managing the employment relationship - Implementing actions to improve quality of work life - Organizing activities related to social relations - Mobilizing tools for individual and collective performance development	UNITU6 Collaborationin human resources management



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 Written communication: Understanding and producing a written message Respecting the constraints of written language Synthesizing information: fidelity to the meaning of documents, accuracy and precision in their understanding and correlation, relevance of the choices made based on the problem and issues at hand, coherence of the production Responding in a reasoned manner to a question posed in relation to the documents proposed for reading. Oral communication: Adapting to the situation: mastery of time, place, objectives, and adaptation to the recipient, appropriate choice of means of expression, consideration of the attitude and questions of the interlocutors Organizing an oral message: adherence to the topic, internal structure of the message. 	UNITU1 General culture and expression
Foreign living language A Level B2 of the CEFRL for the following language activities: - Comprehension of written documents - Written production and interaction - Comprehension of oral language - Oral production and interaction	UNIT U21 –Foreign Living LanguageA

Reference Documents BTSSAM



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Foreign living language B Level B1 of the CEFR for the following language activities:	
- Comprehension of written documents	UNIT U22 –Foreign living language B



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Block #6 - Economic, legal and managerial culture Competences to: - Analysing situations faced by the company; - Using an economic, legal or managerial documentary database; - Proposing reasoned solutions using economic, legal or managerial concepts and methodologies adapted to the proposed situations; - Establishing a diagnosis (or part of a diagnosis) preparing a strategic decision-making;	UNITU3 Economic, legal and managerial culture
 Presenting analyses and proposals in a coherent and reasoned manner. Optional block- Foreign Language C Level B1 of the CEFRL for the following language skills: Comprehension of written documents Written production and interaction Comprehension of oral language Oral production and interaction 	Optional unit - Foreign Language C
The optional block - Individualized Pathway Module: • Building a personal approach to acquiring additional skills.	Optional Unit– Individualized Pathway Module

Reference Documents BTSSAM